



MICHELE D'AURIA

PROFILE

Result-oriented and highly motivated banking professional, effective at building relationships with Financial Institutions all over the world. Successful at achieving and exceeding short and long-term goals, with business and commercial awareness. Focused on building strong links with co-workers and counterparts. Excellent English and French speaker.

DATE OF BIRTH

July 25th, 1993

CONTACT DETAILS

+ 39 349 06 54 523

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dmichele@blu.it

SOFT SKILLS

- Team working & relationship building
- Effective communication
- Leadership
- Decision making & problem solving
- Adaptability
- Time management & prioritization
- Analytical thinking
- Willingness to learn & open-mindedness

INTERESTS AND HOBBIES

- Modern & contemporary history
- Cooking French dishes
- Hiking in the Swiss mountains
- Basketball and football
- Road trips

EDUCATION

Master MEGSI – Post Graduate Program in International Business **Università Cattolica del Sacro Cuore di Milano**

2020 - 2021

Thesis in International Trade Law entitled "Trade relationships between Africa and Europe"

Master's Degree in Law **Università degli Studi di Pavia**

2012 - 2018

Thesis in Ecclesiastical Law entitled "The relation between France and Muslim Communities"

Faculté de Droit (Erasmus+ Program) **Université de Poitiers**

January 2016 – June 2016

WORK EXPERIENCE

Correspondent Banking Officer, Banca Popolare di Sondrio

2021 – ongoing

- Managing relationships with FIs and Multilateral Development Banks
- KYC and due diligence for FIs account opening
- Pricing and quotation assessment for LCs, guarantees and SBLCs
- European Union projects

Member of the Board of Auditors, Italian-Uzbek Chamber of Commerce

2022 - ongoing

Internationalization Consultancy Officer, Banca Popolare di Sondrio

2021 – 2022

- Project and event management
- Development of promotional materials

Bank Teller, Banca Popolare di Sondrio

2019 – 2021

Trainee Lawyer, Studio Legale Novelli

2018 – 2019

LANGUAGES

- Italian – mother tongue
- English – C1
- French – C1

CERTIFICATES

Business English Certificate Higher (C1) - Cambridge University Press & Assessment English

DALF (C1) - Institut Français

X-Culture Global Collaboration Certificate - X-Culture
International marketing project in an American-French-Kyrgyz-Italian Group